

Profit and Loss statement,

ECIT Group

(NOKm)	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022
Revenue	438	432	400	512	1.782	541	607	541	629	2.318	685	704	645	792	2.826
Cogs	-106	-78	-76	-87	-347	-117	-113	-98	-113	-441	-123	-136	-126	-144	-529
Gross profit	332	354	324	425	1.435	424	494	443	516	1.877	561	568	519	649	2.297
Personnel expenses	-269	-265	-230	-276	-1.040	-326	-370	-319	-369	-1.384	-421	-425	-376	-455	-1.677
Other operating costs	-18	-31	-29	-61	-139	-31	-45	-43	-34	-154	-53	-46	-45	-58	-203
EBITDA	46	57	64	88	256	66	80	80	113	339	87	97	99	135	418
Restructuring & transaction costs, net	0	0	0	-1	-1	0	-8	0	-1	-9	-4	-5	-2	-2	-13
EBITDA after restructuring & transaction costs	46	57	64	87	255	66	72	80	112	330	83	91	96	133	405
Amortisations intangible assets	-10	-11	-12	-18	-50	-14	-14	-16	-19	-63	-19	-21	-16	-20	-77
Depreciations of rights-of-use assets	-14	-15	-16	-18	-63	-16	-20	-21	-22	-78	-20	-20	-22	-26	-88
Depreciations of fixed tangible assets	-5	-5	-5	-7	-22	-5	-6	-6	-7	-24	-5	-6	-6	-6	-24
EBIT	19	27	31	43	120	32	30	36	66	164	38	44	53	82	217
Financial income	4	4	43	17	68	3	5	6	13	27	12	6	19	13	49
Financial expenses	-6	-4	-2	-13	-25	-6	-13	-7	-15	-41	-10	-7	-13	-8	-38
Profit before tax	17	27	72	48	164	28	23	35	64	150	41	42	58	87	229
Tax on profit of the period	-11	-7	-9	-16	-43	-7	-5	-10	-13	-35	-9	-9	-13	-20	-52
Profit for the period	5	20	63	33	121	22	17	25	51	115	32	33	45	67	177
Total revenue growth	28,3%	30,2%	41,7%	42,4%	32,3%	23,8%	40,3%	35,4%	22,7%	30,1%	26,6%	16,1%	19,5%	25,9%	21,9%
Organic revenue growth	3,6%	0,9%	3,7%	7,4%	4,6%	6,5%	9,1%	7,4%	2,4%	5,5%	4,4%	7,4%	10,0%	16,2%	10,0%
MSA revenue growth	22,8%	27,2%	36,0%	33,2%	25,7%	17,9%	33,9%	28,7%	22,6%	27,8%	23,6%	9,5%	11,2%	9,6%	13,0%
Currency impact	1,8%	2,3%	2,0%	1,8%	2,0%	-0,6%	-2,7%	-0,7%	-2,3%	-3,2%	-1,5%	-0,9%	-1,6%	0,1%	-1,1%
EBITDA-margin	10,5%	13,2%	16,0%	17,2%	14,4%	12,3%	13,1%	14,9%	18,0%	14,6%	12,8%	13,7%	15,3%	17,0%	14,8%
EBITDA-margin after restructuring & transaction costs	10,5%	13,2%	16,0%	17,0%	14,3%	12,2%	11,9%	14,8%	17,8%	14,2%	12,1%	13,0%	14,9%	16,8%	14,3%
Effective tax-rate	64,1%	25,9%	12,5%	33,3%	26,2%	25,0%	21,7%	28,6%	20,3%	23,3%	22,0%	21,9%	22,6%	23,1%	23,0%

Profit and Loss statement,

F&A Division

(NOKm)	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022
Revenue	250	250	220	259	979	300	369	313	316	1,298	390	403	340	410	1,543
Cogs	-10	-17	-11	-7	-45	-21	-27	-21	-12	-81	-34	-33	-27	-20	-114
Gross profit	239	233	210	252	934	278	342	292	304	1,217	356	370	313	390	1,429
Personnel expenses	-162	-161	-137	-172	-632	-192	-239	-197	-200	-828	-237	-244	-218	-249	-948
Other operating costs	-40	-31	-31	-25	-128	-36	-45	-42	-41	-164	-58	-55	-42	-63	-218
EBITDA	37	41	41	55	174	51	59	52	63	225	61	71	53	77	263
Restructuring & transaction costs, net	0	0	0	0	0	0	0	0	0	0	0	0	1	1	2
EBITDA after restructuring & transaction costs	37	41	41	55	174	51	59	52	63	225	61	71	53	79	265
Total revenue growth	13,1%	15,2%	15,0%	20,9%	16,1%	20,0%	47,4%	42,5%	22,0%	32,2%	30,0%	9,2%	9,5%	29,2%	19,3%
EBITDA-margin	14,8%	16,3%	18,5%	21,2%	17,8%	17,0%	16,1%	16,7%	19,9%	17,4%	15,7%	17,6%	15,5%	18,6%	17,0%
EBITDA-margin after restructuring & transaction costs	14,8%	16,3%	18,5%	21,2%	17,8%	17,0%	16,0%	16,6%	19,9%	17,3%	15,6%	17,6%	15,5%	19,2%	17,1%

Profit and Loss statement,

IT Division

(NOKm)	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022
Revenue	195	197	198	275	865	259	257	235	307	1,058	299	295	309	373	1,275
Cogs	-72	-66	-69	-96	-303	-101	-91	-82	-102	-376	-94	-93	-108	-126	-422
Gross profit	123	131	130	179	562	158	166	153	205	681	205	202	201	246	854
Personnel expenses	-88	-94	-90	-117	-389	-119	-120	-99	-129	-467	-153	-150	-131	-167	-601
Other operating costs	-18	-12	-14	-15	-60	-19	-18	-20	-20	-76	-20	-22	-24	-24	-90
EBITDA	16	24	25	47	113	20	28	34	55	138	32	30	46	55	163
Restructuring & transaction costs, net	0	0	0	0	0	0	0	-2	0	-2	0	0	0	0	0
EBITDA after restructuring & transaction costs	16	24	25	47	113	20	28	32	55	136	32	30	46	55	163
Total revenue growth	n/a	n/a	n/a	n/a	n/a	33,1%	30,7%	18,4%	11,6%	22,4%	15,0%	14,9%	31,4%	20,2%	20,1%
EBITDA-margin	8,2%	12,4%	12,8%	17,1%	13,0%	7,8%	10,9%	14,6%	18,1%	13,0%	10,7%	10,1%	14,9%	14,9%	12,8%
EBITDA-margin after restructuring & transaction costs	8,2%	12,4%	12,8%	17,1%	13,0%	7,8%	10,9%	13,8%	18,1%	12,9%	10,6%	10,1%	14,9%	14,8%	12,7%

Profit and Loss statement,

Tech Division

(NOKm)	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020	Q1 2021	Q2 2021	Q3 2021	Q4 2021	FY 2021	Q1 2022	Q2 2022	Q3 2022	Q4 2022	FY 2022
Revenue	10	11	12	17	49	15	14	20	33	82	28	31	29	34	122
Cogs	-2	-2	-3	-5	-12	-1	-2	-5	-8	-16	-6	-5	-4	-4	-19
Gross profit	8	9	9	12	37	13	12	15	25	66	23	26	24	30	103
Personnel expenses	-7	-6	-5	-9	-28	-13	-13	-11	-15	-52	-17	-17	-13	-17	-64
Other operating costs	-2	-2	-2	-4	-9	-2	-3	-3	-5	-14	-7	-7	-7	-9	-31
EBITDA	-1	0	2	-1	0	-1	-4	1	4	0	-1	2	4	3	8

Restructuring & transaction costs, net	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
EBITDA after restructuring & transaction costs	-1	0	2	-1	0	-1	-4	1	4	0	-1	1	4	3	8
Total revenue growth	n/a	n/a	n/a	n/a	n/a	51,8%	27,8%	73,7%	91,2%	65,4%	93,5%	123,1%	43,0%	1,8%	49,0%
EBITDA-margin	-14,5%	3,7%	16,9%	-3,0%	0,9%	-8,4%	-27,1%	3,9%	13,5%	0,3%	-5,2%	5,9%	14,0%	10,3%	6,5%
EBITDA-margin after restructuring & transaction costs	-13,3%	1,0%	9,7%	3,2%	-0,3%	-8,4%	-27,1%	3,9%	13,5%	0,3%	-3,7%	4,6%	14,0%	13,1%	6,5%



Q1 2023	Q2 2023
862	877
-161	-160
701	718
-522	-530
-64	-66
115	122
-1	-4
115	118
-22	-24
-22	-27
-7	-7
64	60
10	6
-10	-12
64	54
-15	-13
49	41
25,9%	24,5%
10,8%	6,0%
12,1%	14,3%
2,9%	4,1%
13,4%	13,9%
13,3%	13,4%
22,8%	24,5%

Q1 2023	Q2 2023
509	523
-39	-48
470	475
-315	-310
-69	-72
86	93
0	0
85	95
30,8%	29,8%
16,9%	17,8%
16,8%	17,8%

Q1 2023	Q2 2023
355	350
-111	-121
244	229
-178	-164
-25	-29
42	37
0	0
41	37
18,7%	18,8%
13,2%	10,5%
11,6%	10,5%

Q1 2023	Q2 2023
35	38
-7	-8
28	30
-20	-22
-7	-10
2	-2

0	0
2	-2
23,6%	22,3%
2,3%	-4,0%
-1,6%	-1,7%